

Message Text

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ACTION EUR-12

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DODE-00 EB-08 DOE-15 H-02 INR-10 INT-05 L-03
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USDOC FOR BEWT/TDAD

E.O. 11652: N/A
TAGS: EEWT, ENRG, UR
SUBJECT: SALES OF U.S. OILFIELD EQUIPMENT FOR SOVIET
OFF-SHORE RIG

1. KENNETH MAIN AND IGOR NEUDACHIN, CHAIRMAN OF BOARD AND PRESIDENT, RESPECTIVELY, OF NEWLY-FORMED OILFIELD TECHNOLOGY INTERNATIONAL (A SUBSIDIARY OF NL INDUSTRIES), TOLD COMATT JUNE 2 THAT NL INDUSTRIES HAD JUST RECENTLY SIGNED A \$3.6 MILLION CONTRACT WITH SOVIET FTO SUDOIMPORT TO SUPPLY ON-BOARD CONTROL EQUIPMENT (SUCH AS MOTION COMPENSATORS AND BLOW-OUT PREVENTERS) FOR NEW SEMI-SUBMERSIBLE OFF-SHORE DRILLING RIG WHICH SOVIETS ARE BUILDING AT ASTRA KHAN ON CASPIAN SEA. ACCORDING TO MAIN, ARMCO STEEL SIGNED COMPANION CONTRACT ON SAME PROJECT FOR \$3.8 MILLION WORTH OF DOWN-HOLE RISERS AND WELL-HEAD EQUIPMENT, ALSO WITH SUDOIMPORT.

2. OILFIELD TECHNOLOGY INTERNATIONAL (OTI) EXECUTIVES SAID
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THAT NEW SEMI-SUBMERSIBLE RIG WOULD BE BUILT UNDER LICENSE AND NEARLY IDENTICAL IN DESIGN TO RIG CONSTRUCTED BY FINNISH FIRM RAUMA-REPPALA IN HELSINKI LAST YEAR. OTI OFFICIALS WERE NOT ABLE TO SAY WHEN SOVIETS PLANNED TO HAVE NEW RIG LAUNCHED AND IN OPERATION, BUT NOTED THAT TERMS OF CONTRACT CALLED FOR DELIVERY BY END 1978.

3. COMMENT: THESE CONTRACTS COMBINED REPRESENT ANOTHER \$7.4 MILLION IN SALES OF U.S. OIL AND GAS FIELD EQUIPMENT AND TECHNOLOGY. ASIDE FROM AGRICULTURAL SALES, THIS SECTOR REMAINS EASILY THE MOST ACTIVE AMONG CATEGORIES OF U.S. EXPORTS TO USSR IN 1978. MATLOCK

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Disposition Approved on Date:
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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